

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: November 8, 2021

Two Harbors Investment Corp.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)

1601 Utica Avenue South, Suite 900
(Address of Principal Executive Offices)

001-34506
(Commission File Number)

St. Louis Park, MN

27-0312904
(I.R.S. Employer Identification No.)

55416
(Zip Code)

(612) 453-4100
Registrant's telephone number, including area code

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

<u>Title of Each Class:</u>	<u>Trading Symbol(s)</u>	<u>Name of Exchange on Which Registered:</u>
Common Stock, par value \$0.01 per share	TWO	New York Stock Exchange
8.125% Series A Cumulative Redeemable Preferred Stock	TWO PRA	New York Stock Exchange
7.625% Series B Cumulative Redeemable Preferred Stock	TWO PRB	New York Stock Exchange
7.25% Series C Cumulative Redeemable Preferred Stock	TWO PRC	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On November 8, 2021, Two Harbors Investment Corp. issued a press release announcing its financial results for the fiscal quarter ended September 30, 2021. A copy of the press release and the 2021 Third Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be “filed” for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	<u>Press Release of Two Harbors Investment Corp., dated November 8, 2021.</u>
99.2	<u>2021 Third Quarter Earnings Call Presentation.</u>
104	Cover Page Interactive Data File, formatted in Inline XBRL.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TWO HARBORS INVESTMENT CORP.

By: /s/ REBECCA B. SANDBERG
Rebecca B. Sandberg
General Counsel and Secretary

Date: November 8, 2021



TWO HARBORS
Investment Corp.

Two Harbors Investment Corp. Reports Third Quarter 2021 Financial Results

Performance Supported By Spread Tightening in High Coupon RMBS

NEW YORK, November 8, 2021 - Two Harbors Investment Corp. (NYSE: TWO), an Agency + MSR mortgage real estate investment trust (REIT), today announced its financial results for the quarter ended September 30, 2021.

Quarterly Summary

- Reported book value of \$6.40 per common share, representing a 2.3% quarterly return on book value⁽¹⁾
- Generated Comprehensive Income of \$45.2 million, representing an annualized return on average common equity of 9.1%
- Reported Earnings Available for Distribution, or EAD (formerly Core Earnings), of \$73.6 million, or \$0.24 per weighted average basic common share⁽²⁾
- Declared a third quarter common stock dividend of \$0.17 per share
- Continued to grow mortgage servicing rights (MSR) portfolio
 - Settled on \$14.0 billion unpaid principal balance (UPB) generated through flow-sale program
 - Closed on \$15.3 billion UPB through bulk transactions
- Issued 40 million shares of common stock through an underwritten offering for net proceeds of approximately \$256.5 million

Post-Quarter End Update

- Issued 30 million shares of common stock through an underwritten offering for net proceeds of approximately \$193.7 million
- Expect to settle on outstanding commitments of \$21 billion UPB of MSR through bulk transactions in upcoming quarters

“We are pleased with our third quarter performance, which includes a 2.3% economic return on book value.” stated Bill Greenberg, Two Harbors’ President, Chief Executive Officer and Chief Investment Officer. “There was robust activity in our MSR program where we settled on \$29 billion UPB during the quarter and committed to purchase another \$21 billion UPB. With our recent capital issuances, we continue to position the company to deploy capital in MSR, and in RMBS as attractive opportunities arise.”

(1) Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by book value as of the beginning of the period.

(2) Earnings Available for Distribution (formerly Core Earnings) is a non-GAAP measure. Please see page 11 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

Beginning with this reporting period for the three months ended September 30, 2021, the previously reported non-GAAP measure Core Earnings will be referred to as Earnings Available for Distribution, or EAD⁽¹⁾. Also beginning with this reporting period, EAD includes U.S. Treasury futures income. U.S. Treasury futures income is the economic equivalent to holding and financing a relevant cheapest-to-deliver U.S. Treasury note or bond using short-term repurchase agreements.

Operating Performance

The following table summarizes the company's GAAP and non-GAAP earnings measurements and key metrics for the third quarter of 2021 and second quarter of 2021:

Two Harbors Investment Corp. Operating Performance (unaudited)

(dollars in thousands, except per common share data)

	Three Months Ended September 30, 2021			Three Months Ended June 30, 2021		
	Earnings	Per weighted average basic common share	Annualized return on average common equity	Earnings	Per weighted average basic common share	Annualized return on average common equity
Earnings attributable to common stockholders						
Comprehensive Income (Loss)	\$ 45,226	\$ 0.15	9.1 %	\$ (194,606)	\$ (0.71)	(40.7)%
GAAP Net Income (Loss)	\$ 52,576	\$ 0.17	10.5 %	\$ (131,707)	\$ (0.48)	(27.5)%
Earnings Available for Distribution ⁽¹⁾⁽²⁾	\$ 73,607	\$ 0.24	14.7 %	\$ 51,519	\$ 0.19	10.8 %
Operating Metrics						
Dividend per common share	\$ 0.17			\$ 0.17		
Annualized dividend yield ⁽³⁾	10.7 %			9.0 %		
Book value per common share at period end	\$ 6.40			\$ 6.42		
Return on book value ⁽⁴⁾	2.3 %			(9.6)%		
Operating expenses, excluding non-cash LTIP amortization and nonrecurring expenses ⁽⁵⁾	\$ 12,858			\$ 12,469		
Operating expenses, excluding non-cash LTIP amortization and nonrecurring expenses, as a percentage of average equity ⁽⁵⁾	1.9 %			1.9 %		

(1) Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see page 11 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

(2) EAD includes U.S. Treasury futures income of \$0.03 per basic common share for the three months ended September 30, 2021. Had U.S. Treasury futures income been included for the three months ended June 30, 2021, EAD would have been \$0.02 higher, or \$0.21 per basic common share.

(3) Dividend yield is calculated based on annualizing the dividends declared in the given period, divided by the closing share price as of the end of the period.

(4) Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.

(5) Excludes non-cash equity compensation expense of \$2.6 million for the third quarter of 2021 and \$4.6 million for the second quarter of 2021 and nonrecurring expenses of \$1.2 million for the third quarter of 2021 and \$1.4 million for the second quarter of 2021.

Portfolio Summary

As of September 30, 2021, the company's portfolio was comprised of \$8.9 billion of Agency residential mortgage-backed securities (RMBS), Agency Derivatives and MSR as well as their associated notional hedges. Additionally, the company held \$9.0 billion bond equivalent value of net long to-be-announced securities (TBAs).

The following tables summarize the company's investment portfolio as of September 30, 2021 and June 30, 2021:

Two Harbors Investment Corp. Portfolio

(dollars in thousands)

Portfolio Composition	As of September 30, 2021		As of June 30, 2021		
	(unaudited)		(unaudited)		
Agency					
Fixed Rate	\$	6,647,517	74.5 %	\$ 7,824,889	78.9 %
Other Agency ⁽¹⁾		54,291	0.6 %	60,061	0.6 %
Total Agency		6,701,808	75.1 %	7,884,950	79.5 %
Mortgage servicing rights ⁽²⁾		2,213,312	24.8 %	2,020,106	20.4 %
Other		8,173	0.1 %	5,559	0.1 %
Aggregate Portfolio		8,923,293		9,910,615	
Net TBA position ⁽³⁾		8,973,364		7,164,835	
Total Portfolio	\$	17,896,657		\$ 17,075,450	

Portfolio Metrics	Three Months Ended September 30, 2021		Three Months Ended June 30, 2021	
	(unaudited)		(unaudited)	
Annualized portfolio yield during the quarter ⁽⁴⁾			3.33 %	2.72 %
Annualized cost of funds on average borrowing balance during the quarter ⁽⁵⁾			0.78 %	0.79 %
Annualized net yield for aggregate portfolio during the quarter			2.55 %	1.93 %

(1) Other Agency includes hybrid ARMs and Agency derivatives.

(2) Based on the loans underlying the MSR reported by subservicers on a month lag, adjusted for current month purchases.

(3) Represents bond equivalent value of TBA position. Bond equivalent value is defined as notional amount multiplied by market price. Accounted for as derivative instruments in accordance with GAAP.

(4) Includes interest income on RMBS and servicing income, net of servicing expenses and amortization on MSR.

(5) Cost of funds includes interest spread income/expense associated with the portfolio's interest rate swaps.

Portfolio Metrics Specific to RMBS and Agency Derivatives	As of September 30, 2021		As of June 30, 2021	
	(unaudited)		(unaudited)	
Weighted average cost basis of Agency principal and interest securities ⁽¹⁾	\$	104.86	\$	105.03
Weighted average three month CPR on Agency RMBS		30.1 %		32.3 %
Fixed-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio		99.1 %		99.2 %
Adjustable-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio		0.9 %		0.8 %

(1) Weighted average cost basis includes RMBS principal and interest securities only. Average purchase price utilized carrying value for weighting purposes.

Portfolio Metrics Specific to MSR⁽¹⁾	As of September 30, 2021	As of June 30, 2021
(dollars in thousands)	(unaudited)	(unaudited)
Unpaid principal balance	\$ 194,393,948	185,209,738
Weighted average gross coupon	3.%	3.5%
Weighted average current loan size	\$ 328	312
Weighted average original FICO score ⁽²⁾	758	758
Weighted average original LTV	72%	72%
50+ day delinquencies	1.7%	2.2%
Net servicing fee	26.4 basis points	26.5 basis points
	Three Months Ended	Three Months Ended
	September 30, 2021	June 30, 2021
	(unaudited)	(unaudited)
Fair value losses	\$ (42,500)	(268,051)
Servicing income	\$ 122,968	112,816
Servicing expenses	\$ 21,408	18,503
Change in servicing reserves	\$ (378)	163

Note: The company does not directly service mortgage loans, but instead contracts with appropriately licensed subservicers to handle substantially all servicing functions in the name of the subservicer for the loans underlying the company's MSR.

- (1) Metrics exclude residential mortgage loans in securitization trusts for which the company is the named servicing administrator.
(2) FICO represents a mortgage industry accepted credit score of a borrower.

Other Investments and Risk Management Metrics	As of September 30, 2021	As of June 30, 2021
(dollars in thousands)	(unaudited)	(unaudited)
Net long TBA notional amount ⁽³⁾	\$ 8,742,000	\$ 6,854,000
Interest rate swaps notional, utilized to economically hedge interest rate exposure (or duration)	\$ 17,036,595	\$ 15,646,953
Swaptions net notional, utilized as macroeconomic hedges	(941,000)	(201,000)
Total interest rate swaps and swaptions notional	\$ 16,095,595	\$ 15,445,953

(3) Accounted for as derivative instruments in accordance with GAAP.

Financing Summary

The following tables summarize the company's financing metrics and outstanding repurchase agreements, revolving credit facilities, term notes and convertible senior notes as of September 30, 2021 and June 30, 2021:

September 30, 2021	Balance	Weighted Average Borrowing Rate	Weighted Average Months to Maturity	Number of Distinct Counterparties
(dollars in thousands, unaudited)				
Repurchase agreements collateralized by RMBS	\$ 6,998,701	0.18 %	3.61	16
Repurchase agreements collateralized by MSR	125,000	4.00 %	5.98	1
Total repurchase agreements	7,123,701	0.25 %	3.65	17
Revolving credit facilities collateralized by MSR and related servicing advance obligations	420,761	3.42 %	17.52	4
Term notes payable collateralized by MSR	396,479	2.89 %	32.84	n/a
Unsecured convertible senior notes	424,270	6.25 %	38.32	n/a
Total borrowings	\$ 8,365,211			

June 30, 2021	Balance	Weighted Average Borrowing Rate	Weighted Average Months to Maturity	Number of Distinct Counterparties
(dollars in thousands, unaudited)				
Repurchase agreements collateralized by RMBS	\$ 8,225,622	0.22 %	2.47	15
Repurchase agreements collateralized by MSR	125,000	4.00 %	9.01	1
Total repurchase agreements	8,350,622	0.28 %	2.56	16
Revolving credit facilities collateralized by MSR and related servicing advance obligations	533,519	3.68 %	13.94	4
Term notes payable collateralized by MSR	396,183	2.89 %	35.87	n/a
Unsecured convertible senior notes	423,742	6.25 %	38.32	n/a
Total borrowings	\$ 9,704,066			

Borrowings by Collateral Type	As of September 30, 2021	As of June 30, 2021
	(unaudited)	(unaudited)
(dollars in thousands)		
Collateral type:		
Agency RMBS and Agency Derivatives	\$ 6,997,972	8,224,426
Mortgage servicing rights and related servicing advance obligations	942,240	1,054,702
Other - secured	729	1,196
Other - unsecured ⁽¹⁾	424,270	423,742
Total	\$ 8,365,211	9,704,066
Debt-to-equity ratio at period-end ⁽²⁾	31.0	31.0
Economic debt-to-equity ratio at period-end ⁽³⁾	61.0	61.0

Cost of Funds Metrics	Three Months Ended September 30, 2021	Three Months Ended June 30, 2021
	(unaudited)	(unaudited)
Annualized cost of funds on average borrowings during the quarter:	1.0%	0.9%
Agency RMBS and Agency Derivatives	0.2%	0.2%
Mortgage servicing rights and related servicing advance obligations ⁽⁴⁾	4.9%	4.5%
Other - secured	1.8%	1.9%
Other - unsecured ⁽¹⁾⁽⁴⁾	6.9%	6.7%

(1) Unsecured convertible senior notes.

(2) Defined as total borrowings to fund RMBS, MSR and Agency Derivatives, divided by total equity.

(3) Defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA positions, divided by total equity.

(4) Includes amortization of debt issuance costs.

Conference Call

Two Harbors Investment Corp. will host a conference call on November 9, 2021 at 9:00 a.m. ET to discuss third quarter 2021 financial results and related information. The conference call will be webcast live and accessible in the Investors section of the company's website at www.twoharborsinvestment.com/investors. To participate in the teleconference, please call toll-free (877) 502-7185, approximately 10 minutes prior to the above start time. For those unable to attend, a telephone playback will be available beginning at 12:00 p.m. ET on November 9, 2021, through 12:00 p.m. ET on November 23, 2021. The playback can be accessed by calling (877) 660-6853, conference code 13723524. The call will also be archived on the company's website in the News & Events section.

Two Harbors Investment Corp.

Two Harbors Investment Corp., a Maryland corporation, is an internally managed real estate investment trust that invests in residential mortgage-backed securities, mortgage servicing rights and other financial assets. Two Harbors is headquartered in St. Louis Park, MN. Additional information is available at www.twoharborsinvestment.com.

Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "target," "assume," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believe," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2020, and any subsequent Quarterly Reports on Form 10-Q, under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of credit markets and general economic conditions; the ongoing impact of the COVID-19 pandemic, and the actions taken by federal and state governmental authorities and GSEs in response, on the U.S. economy, financial markets and our target assets; changes in interest rates and the market value of our assets; changes in prepayment rates of mortgages underlying our target assets; the rates of default or decreased recovery on the mortgages underlying our target assets; declines in home prices; our ability to establish, adjust and maintain appropriate hedges for the risks in our portfolio; the availability and cost of our target assets; the availability and cost of financing; changes in the competitive landscape within our industry; our ability to effectively execute and to realize the benefits of strategic transactions and initiatives we have pursued or may in the future pursue; our decision to terminate our management agreement with PRCM Advisers LLC and the ongoing litigation with PRCM Advisers related to such termination; our ability to manage various operational risks and costs associated with our business; interruptions in or impairments to our communications and information technology systems; our ability to acquire MSR and successfully operate our seller-servicer subsidiary and oversee our subservicers; the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process; our exposure to legal and regulatory claims; legislative and regulatory actions affecting our business; the impact of new or modified government mortgage refinance or principal reduction programs; our ability to maintain our REIT qualification; and limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940.

Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made. Two Harbors does not undertake or accept any obligation to release publicly any updates or revisions to any forward-looking statement to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based. Additional information concerning these and other risk factors is contained in Two Harbors' most recent filings with the Securities and Exchange Commission (SEC). All subsequent written and oral forward-looking statements concerning Two Harbors or matters attributable to Two Harbors or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above.

Non-GAAP Financial Measures

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying investor presentation present non-GAAP financial measures, such as earnings available for distribution and earnings available for distribution per basic common share that exclude certain items. The non-GAAP financial measures presented by the company provide supplemental information to assist investors in analyzing the company's results of operations and help facilitate comparisons to industry peers. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 11 of this release.

Additional Information

Stockholders of Two Harbors and other interested persons may find additional information regarding the company at the SEC's Internet site at www.sec.gov or by directing requests to: Two Harbors Investment Corp., Attn: Investor Relations, 1601 Utica Avenue South, Suite 900, St. Louis Park, MN, 55416, telephone (612) 453-4100.

Contact

Paulina Sims, Senior Director, Investor Relations, Two Harbors Investment Corp., (612) 446-5431, Paulina.Sims@twoharborsinvestment.com

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- 7 -

TWO HARBORS INVESTMENT CORP.
CONDENSED CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except share data)

	September 30, 2021	December 31, 2020
	(unaudited)	
ASSETS		
Available-for-sale securities, at fair value (amortized cost \$6,369,038 and \$14,043,175, respectively; allowance for credit losses \$15,429 and \$22,528, respectively)	\$ 6,664,744	\$ 14,650,922
Mortgage servicing rights, at fair value	2,213,312	1,596,153
Cash and cash equivalents	1,076,216	1,384,764
Restricted cash	783,974	1,261,667
Accrued interest receivable	27,676	47,174
Due from counterparties	336,554	146,433
Derivative assets, at fair value	53,044	95,937
Reverse repurchase agreements	85,000	91,525
Other assets	244,028	241,346
Total Assets	\$ 11,484,548	\$ 19,515,921
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Repurchase agreements	\$ 7,123,701	\$ 15,143,898
Revolving credit facilities	420,761	283,830
Term notes payable	396,479	395,609
Convertible senior notes	424,270	286,183
Derivative liabilities, at fair value	82,895	11,058
Due to counterparties	112,255	135,838
Dividends payable	67,311	65,480
Accrued interest payable	10,523	21,666
Other liabilities	111,465	83,433
Total Liabilities	8,749,660	16,426,995
Stockholders' Equity:		
Preferred stock, par value \$0.01 per share; 100,000,000 shares authorized and 29,050,000 and 40,050,000 shares issued and outstanding, respectively (\$726,250 and \$1,001,250 liquidation preference, respectively)	702,550	977,501
Common stock, par value \$0.01 per share; 700,000,000 shares authorized and 313,900,227 and 273,703,882 shares issued and outstanding, respectively	3,139	2,737
Additional paid-in capital	5,429,155	5,163,794
Accumulated other comprehensive income	299,899	641,601
Cumulative earnings	1,214,277	1,025,756
Cumulative distributions to stockholders	(4,914,132)	(4,722,463)
Total Stockholders' Equity	2,734,888	3,088,926
Total Liabilities and Stockholders' Equity	\$ 11,484,548	\$ 19,515,921

TWO HARBORS INVESTMENT CORP.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(dollars in thousands)

Certain prior period amounts have been reclassified to conform to the current period presentation

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(unaudited)		(unaudited)	
Interest income:				
Available-for-sale securities	\$ 35,837	\$ 89,200	\$ 134,581	\$ 443,614
Other	203	516	1,011	8,936
Total interest income	36,040	89,716	135,592	452,550
Interest expense:				
Repurchase agreements	5,761	18,652	21,212	222,068
Revolving credit facilities	5,605	2,391	17,375	8,748
Term notes payable	3,249	3,321	9,685	11,678
Convertible senior notes	7,267	4,821	20,743	14,366
Federal Home Loan Bank advances	—	—	—	1,747
Total interest expense	21,882	29,185	69,015	258,607
Net interest income	14,158	60,531	66,577	193,943
Other income (loss):				
Gain (loss) on investment securities	28,642	(9,107)	119,991	(1,037,222)
Servicing income	122,960	99,114	342,895	342,802
(Loss) gain on servicing asset	(42,500)	(112,763)	16,887	(938,219)
(Loss) gain on interest rate swap and swaption agreements	(3,947)	1,401	5,102	(296,117)
(Loss) gain on other derivative instruments	(15,019)	65,596	(239,718)	8,734
Other income (loss)	—	84	(5,701)	948
Total other income (loss)	90,136	44,325	239,456	(1,919,074)
Expenses:				
Management fees	—	5,759	—	31,738
Servicing expenses	21,041	26,197	64,668	70,049
Compensation and benefits	9,198	10,099	28,645	26,503
Other operating expenses	7,406	8,877	22,111	21,389
Restructuring charges	—	(139,788)	—	6,000
Total expenses	37,645	(88,856)	115,424	155,679
Income (loss) before income taxes	66,649	193,712	190,609	(1,880,810)
Provision for (benefit from) income taxes	325	(8,202)	2,088	(39,504)
Net income (loss)	66,324	201,914	188,521	(1,841,306)
Dividends on preferred stock	13,748	18,950	44,711	56,851
Net income (loss) attributable to common stockholders	\$ 52,576	\$ 182,964	\$ 143,810	\$ (1,898,157)
Basic earnings (loss) per weighted average common share	\$ 0.17	\$ 0.67	\$ 0.50	\$ (6.94)
Diluted earnings (loss) per weighted average common share	\$ 0.17	\$ 0.64	\$ 0.49	\$ (6.94)
Dividends declared per common share	\$ 0.17	\$ 0.14	\$ 0.51	\$ 0.33
Weighted average number of shares of common stock:				
Basic	307,773,420	273,705,785	285,192,353	273,567,998
Diluted	346,730,073	291,876,935	319,966,115	273,567,998

TWO HARBORS INVESTMENT CORP.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS), CONTINUED

(dollars in thousands)

Certain prior period amounts have been reclassified to conform to the current period presentation

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
	(unaudited)		(unaudited)	
Comprehensive income (loss):				
Net income (loss)	\$ 66,324	\$ 201,914	\$ 188,521	\$ (1,841,306)
Other comprehensive (loss) income, net of tax:				
Unrealized (loss) gain on available-for-sale securities	(7,350)	36,216	(341,702)	30,940
Other comprehensive (loss) income	(7,350)	36,216	(341,702)	30,940
Comprehensive income (loss)	58,974	238,130	(153,181)	(1,810,366)
Dividends on preferred stock	13,748	18,950	44,711	56,851
Comprehensive income (loss) attributable to common stockholders	<u>\$ 45,226</u>	<u>\$ 219,180</u>	<u>\$ (197,892)</u>	<u>\$ (1,867,217)</u>

TWO HARBORS INVESTMENT CORP.
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION

(dollars in thousands, except share data)

Certain prior period amounts have been reclassified to conform to the current period presentation

	Three Months Ended September 30,	Three Months Ended June 30,
	2021	2021
	(unaudited)	(unaudited)
Reconciliation of Comprehensive income (loss) to Earnings Available for Distribution:		
Comprehensive income (loss) attributable to common stockholders	\$ 45,226	\$ (194,606)
Adjustment for other comprehensive loss attributable to common stockholders:		
Unrealized loss on available-for-sale securities	7,350	62,899
Net income (loss) attributable to common stockholders	<u>\$ 52,576</u>	<u>\$ (131,707)</u>
Adjustments for non-EAD:		
Realized gain on securities	(21,087)	(15,493)
Unrealized (gain) loss on securities	(7,714)	49,620
Provision for credit losses	159	7,392
Realized and unrealized (gain) loss on mortgage servicing rights	(23,749)	202,651
Realized gain on termination or expiration of interest rate swaps and swaptions	(5,220)	(8,642)
Unrealized loss (gain) on interest rate swaps and swaptions	13,608	(13,607)
Loss (gain) on other derivative instruments	61,355	(24,721)
Change in servicing reserves	(378)	163
Non-cash equity compensation expense	2,559	4,611
Other nonrecurring expenses	1,187	1,397
Net provision for (benefit from) income taxes on non-EAD	311	(20,145)
Earnings available for distribution to common stockholders ⁽¹⁾	<u>\$ 73,607</u>	<u>\$ 51,519</u>
Weighted average basic common shares	307,773,420	273,718,561
Earnings available for distribution to common stockholders per weighted average basic common share ⁽²⁾	\$ 0.24	\$ 0.19

(1) Beginning with this reporting period for the three months ended September 30, 2021, the previously reported non-GAAP measure Core Earnings will be referred to as Earnings Available for Distribution, or EAD. EAD is a non-GAAP measure that we define as comprehensive income (loss) attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, provision for (reversal of) credit losses, realized and unrealized gains and losses on the aggregate portfolio, reserve expense for representation and warranty obligations on MSR, non-cash compensation expense related to restricted common stock, other nonrecurring expenses and restructuring charges). As defined, EAD includes net interest income, accrual and settlement of interest on derivatives, dollar roll income on TBAs, U.S. Treasury futures income, servicing income, net of estimated amortization on MSR, management fees and recurring cash related operating expenses. Dollar roll income is the economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements. U.S. Treasury futures income is the economic equivalent to holding and financing a relevant cheapest-to-deliver U.S. Treasury note or bond using short-term repurchase agreements. EAD provides supplemental information to assist investors in analyzing the Company's results of operations and helps facilitate comparisons to industry peers. EAD is one of several measures our board of directors considers to determine the amount of dividends to declare on our common stock and should not be considered an indication of our taxable income or as a proxy for the amount of dividends we may declare.

(2) EAD includes U.S. Treasury futures income of \$0.03 per basic common share for the three months ended September 30, 2021. Had U.S. Treasury futures income been included for the three months ended June 30, 2021, EAD would have been \$0.02 higher, or \$0.21 per basic common share.

TWO HARBORS INVESTMENT CORP.
SUMMARY OF QUARTERLY EARNINGS AVAILABLE FOR DISTRIBUTION

(dollars in millions, except per share data)

Certain prior period amounts have been reclassified to conform to the current period presentation

	Three Months Ended				
	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
	(unaudited)				
Net Interest Income:					
Interest income	\$ 36.0	\$ 43.4	\$ 56.1	\$ 72.5	\$ 89.7
Interest expense	21.9	24.4	22.7	22.6	29.2
Net interest income	14.1	19.0	33.4	49.9	60.5
Other income:					
Servicing income, net of amortization ⁽¹⁾	56.7	47.4	43.8	41.1	42.2
Interest spread on interest rate swaps	4.5	2.4	1.7	2.0	0.8
Gain on other derivative instruments	46.3	26.6	18.9	43.5	32.9
Other income	—	—	0.1	0.1	0.1
Total other income	107.5	76.4	64.5	86.7	76.0
Expenses	34.2	31.0	36.2	37.3	43.5
Earnings available for distribution before income taxes	87.4	64.4	61.7	99.3	93.0
Income tax (benefit) expense	—	(0.8)	(1.3)	(1.7)	(1.5)
Earnings available for distribution	87.4	65.2	63.0	101.0	94.5
Dividends on preferred stock	13.8	13.7	17.2	19.0	18.9
Earnings available for distribution to common stockholders⁽²⁾	<u>\$ 73.6</u>	<u>\$ 51.5</u>	<u>\$ 45.8</u>	<u>\$ 82.0</u>	<u>\$ 75.6</u>
Earnings available for distribution to common stockholders per weighted average basic common share ⁽³⁾	\$ 0.24	\$ 0.19	\$ 0.17	\$ 0.30	\$ 0.28
Earnings available for distribution return on average common equity	14.7 %	10.8 %	8.8 %	15.9 %	15.7 %

(1) Amortization refers to the portion of change in fair value of MSR primarily attributed to the realization of expected cash flows (runoff) of the portfolio. This amortization has been deducted from Earnings Available for Distribution. Amortization of MSR is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value.

(2) Earnings Available for Distribution, or EAD (formerly Core Earnings), is a non-GAAP measure. Please see page 11 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

(3) EAD includes U.S. Treasury futures income of \$0.03 per basic common share for the three months ended September 30, 2021. Had U.S. Treasury futures income been included for the three months ended June 30, 2021 and March 31, 2021, EAD would have been \$0.02 higher, or \$0.21 per basic common share, and \$0.01 higher, or \$0.18 per basic common share, respectively. U.S. Treasury futures income was de minimis in prior quarters.



An Agency + MSR Mortgage REIT

Third Quarter 2021
Earnings Call

NOVEMBER 9, 2021



Safe Harbor Statement



FORWARD-LOOKING STATEMENTS

This presentation includes “forward-looking statements” within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as “expect,” “target,” “assume,” “estimate,” “project,” “budget,” “forecast,” “anticipate,” “intend,” “plan,” “may,” “will,” “could,” “should,” “believe,” “predicts,” “potential,” “continue,” and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2020, and any subsequent Quarterly Reports on Form 10-Q, under the caption “Risk Factors.” Factors that could cause actual results to differ include, but are not limited to: the state of credit markets and general economic conditions; the ongoing impact of the COVID-19 pandemic, and the actions taken by federal and state governmental authorities and GSEs in response, on the U.S. economy, financial markets and our target assets; changes in interest rates and the market value of our assets; changes in prepayment rates of mortgages underlying our target assets; the rates of default or decreased recovery on the mortgages underlying our target assets; declines in home prices; our ability to establish, adjust and maintain appropriate hedges for the risks in our portfolio; the availability and cost of our target assets; the availability and cost of financing; changes in the competitive landscape within our industry; our ability to effectively execute and to realize the benefits of strategic transactions and initiatives we have pursued or may in the future pursue; our decision to terminate our management agreement with PRCM Advisers LLC and the ongoing litigation with PRCM Advisers related to such termination; our ability to manage various operational risks and costs associated with our business; interruptions in or impairments to our communications and information technology systems; our ability to acquire mortgage servicing rights (MSR) and successfully operate our seller-servicer subsidiary and oversee our subservicers; the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process; our exposure to legal and regulatory claims; legislative and regulatory actions affecting our business; the impact of new or modified government mortgage refinance or principal reduction programs; our ability to maintain our REIT qualification; and limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940.

Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made. Two Harbors does not undertake or accept any obligation to release publicly any updates or revisions to any forward-looking statement to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based. Additional information concerning these and other risk factors is contained in Two Harbors’ most recent filings with the Securities and Exchange Commission (SEC). All subsequent written and oral forward-looking statements concerning Two Harbors or matters attributable to Two Harbors or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above.

This presentation may include industry and market data obtained through research, surveys, and studies conducted by third parties and industry publications. We have not independently verified any such market and industry data from third-party sources. This presentation is provided for discussion purposes only and may not be relied upon as legal or investment advice, nor is it intended to be inclusive of all the risks and uncertainties that should be considered. This presentation does not constitute an offer to purchase or sell any securities, nor shall it be construed to be indicative of the terms of an offer that the parties or their respective affiliates would accept.

Readers are advised that the financial information in this presentation is based on company data available at the time of this presentation and, in certain circumstances, may not have been audited by the company’s independent auditors.



Performance Supported By Spread Tightening in High Coupon RMBS

Quarterly Summary

- Reported book value of \$6.40 per common share, representing a 2.3% quarterly return on book value⁽¹⁾
- Generated Comprehensive Income of \$45.2 million, representing an annualized return on average common equity of 9.1%
- Reported Earnings Available for Distribution, or EAD (formerly Core Earnings), of \$73.6 million, or \$0.24 per weighted average basic common share⁽²⁾
- Declared a third quarter common stock dividend of \$0.17 per share
- Continued to grow mortgage servicing rights (MSR) portfolio
 - Settled on \$14.0 billion unpaid principal balance (UPB) generated through flow-sale program
 - Closed on \$15.3 billion UPB through bulk transactions
- Issued 40 million shares of common stock through an underwritten offering for net proceeds of approximately \$256.5 million

Post-Quarter End Update

- Issued 30 million shares of common stock through an underwritten offering for net proceeds of approximately \$193.7 million
- Expect to settle on outstanding commitments of \$21 billion UPB of MSR through bulk transactions in upcoming quarters

Note: Financial data throughout this presentation is as of or for the quarter ended September 30, 2021, unless otherwise noted.

Note: The End Notes are an integral part of this presentation. See slides 24 through 27 at the back of this presentation for information related to certain financial metrics and defined terms herein.

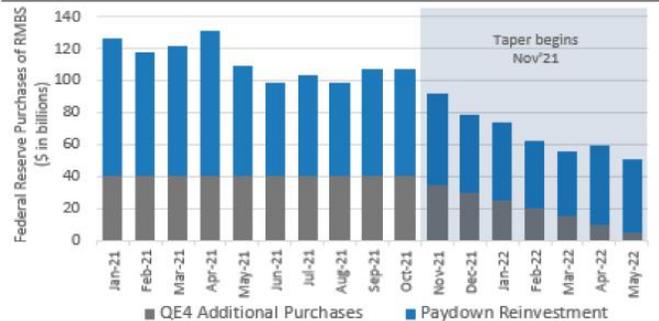
Key Market Highlights



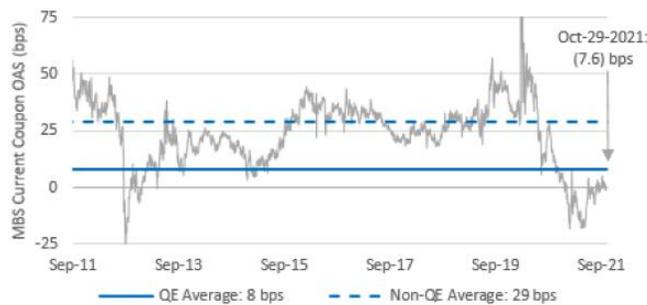
HEADING INTO A WELL-ANTICIPATED FEDERAL RESERVE TAPER

- Federal Reserve will reduce its monthly purchases of U.S. Treasury securities by \$10 billion and Agency RMBS by \$5 billion beginning in November and expects to complete the process by mid-2022
- Demand for RMBS from banks is expected to continue given tepid loan growth and ample deposit balances
- Current coupon spreads have widened but remain below historical average
- Combination of higher mortgage rates and fewer number of refinancable mortgages point to lower prepayment speeds ahead

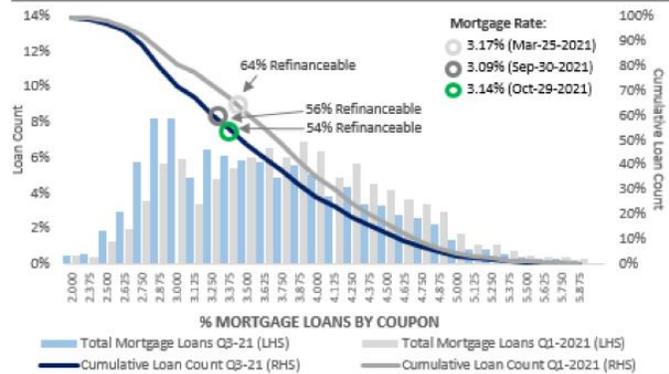
I. FEDERAL RESERVE WILL BUY LESS RMBS⁽¹⁾



II. CURRENT COUPON SPREADS⁽²⁾



III. FEWER REFINANCEABLE MORTGAGES⁽³⁾



Book Value Summary



(Dollars in millions, except per share data)	Q3-2021 Book Value	Q3-2021 Book Value per share	YTD-2021 Book Value	YTD-2021 Book Value per share
Beginning common stockholders' equity	\$ 1,757.8	\$ 6.42	\$ 2,087.7	\$ 7.63
Earnings Available for Distribution, net of tax ⁽¹⁾	87.4		215.6	
Dividend declaration - preferred	(13.8)		(44.7)	
Earnings Available for Distribution to common stockholders, net of tax ⁽¹⁾	73.6		170.9	
Realized and unrealized gains and losses, net of tax	(21.0)		(27.1)	
Other comprehensive loss, net of tax	(7.4)		(341.7)	
Comprehensive income (loss)	45.2		(197.9)	
Common stock dividends declared	(53.6)		(146.9)	
Other	2.6		8.9	
Issuance of common stock, net of offering costs	256.6		256.8	
Ending common stockholders' equity	\$ 2,008.6	\$ 6.40	\$ 2,008.6	\$ 6.40
Total preferred stock liquidation preference	726.3		\$ 726.3	
Ending total equity	\$ 2,734.9		\$ 2,734.9	

- Book value of \$6.40 per common share, resulting in a 2.3% quarterly return on book value⁽²⁾
 - Includes effect of spread tightening in high coupon RMBS offset somewhat by spread widening in lower coupon RMBS
- Generated Comprehensive Income of \$45.2 million, representing an annualized return on average common equity of 9.1%

Earnings Available for Distribution⁽¹⁾ and Portfolio Yield



(\$ in millions, except per share data)	Q2-2021	Q3-2021	Variance (\$)
Interest income	\$ 43.4	\$ 36.0	\$ (7.4)
Interest expense	24.4	21.9	2.5
Net interest income	19.0	14.1	(4.9)
Servicing income, net of amortization on MSR	47.4	56.7	9.3
Gain on swaps and swaptions	2.4	4.5	2.1
Gain on other derivatives	26.6	46.3	19.7
Total other income	76.4	107.5	31.1
Expenses	31.0	34.2	(3.2)
Benefit from income taxes	(0.8)	—	(0.8)
Earnings Available for Distribution⁽¹⁾	\$ 65.2	\$ 87.4	\$ 22.2
Dividends on preferred stock	13.7	13.8	(0.1)
Earnings Available for Distribution available to common stockholders	\$ 51.5	\$ 73.6	\$ 22.1
Earnings Available for Distribution per weighted average basic common share⁽²⁾	\$ 0.19	\$ 0.24	
Earnings Available for Distribution annualized return on average common equity	10.8 %	14.7 %	
Operating expenses, excluding non-cash LTIP amortization and nonrecurring expenses, as a percentage of average equity	1.9 %	1.9 %	

Beginning with the third quarter, Core Earnings will be referred to as Earnings Available for Distribution (EAD). EAD will also include U.S. Treasury futures income, which represents the economic equivalent to holding and financing a relevant cheapest-to-deliver U.S. Treasury note or bond using short-term repurchase agreements.⁽²⁾

- Third quarter Earnings Available for Distribution reflects:
 - Lower interest income due to lower RMBS balance
 - Reduction in interest expense due to lower RMBS and MSR borrowing
 - Higher gain on other derivatives due to:
 - Larger TBA dollar roll position and continued roll specialness
 - Inclusion of U.S. Treasury futures income
 - Growth in servicing income resulting from a higher balance, higher collections, and lower prepayment speeds
 - Higher servicing expenses due to one-time items in second quarter
- Annualized portfolio yield increased to 3.33% and net spreads widened by 62 bps, due to higher MSR yields and greater proportion of MSR in the portfolio

PORTFOLIO YIELD	Q2-2021	Q3-2021	As of September 30, 2021 ⁽³⁾
Annualized portfolio yield ⁽⁴⁾	2.72 %	3.33 %	3.61 %
Annualized cost of funds ⁽⁵⁾	0.79 %	0.78 %	0.84 %
Annualized net spread for aggregate portfolio	1.93 %	2.55 %	2.77 %

Financing Profile



BALANCE SHEET AS OF SEPTEMBER 30, 2021

Agency RMBS \$6.7 billion	Agency repurchase agreements \$7.0 billion
MSR \$2.2 billion	MSR financing \$1.0 billion
Cash & cash equivalents \$1.1 billion	Convertible debt \$0.4 billion
Restricted cash \$0.8 billion	All other liabilities \$0.4 billion
All other assets \$0.7 billion	Preferred equity \$0.7 billion
	Common equity \$2.0 billion

Total Assets: \$11.5 billion

CONSERVATIVE LEVERAGE FOR AGENCY + MSR STRATEGY

- Strong capital and liquidity position
 - Issued 40 million shares of common stock for net proceeds of \$256.5 million
- \$1.1 billion of unrestricted cash
- Economic debt-to-equity of 6.1x at September 30, 2021, compared to 6.5x at June 30, 2021⁽¹⁾
- Average economic debt-to-equity of 6.0x in the third quarter, compared to 6.5x in the second quarter⁽¹⁾

DIVERSE FINANCING PROFILE

AGENCY RMBS

- \$7.0 billion of outstanding repurchase agreements with 16 counterparties
- Repo funding remains attractive (flat term structure, low rates)

MORTGAGE SERVICING RIGHTS

- \$527 million of outstanding borrowings under bilateral MSR asset financing facilities
- \$400 million of outstanding 5-year MSR term notes⁽²⁾
- \$413 million of unused, committed MSR asset financing capacity
- \$19 million outstanding borrowings and \$181 million of unused, committed capacity for servicing advance receivables

Quarterly Activity and Portfolio Composition



PORTFOLIO COMPOSITION⁽¹⁾

At September 30, 2021, \$17.9 billion portfolio
Includes \$8.9 billion settled positions



PORTFOLIO ACTIVITY

- Maintained cautious positioning in Agency RMBS while growing MSR portfolio hedged with TBA
- Reduced specified pool portfolio to \$6.2 billion through a combination of asset sales and paydowns
 - Sold \$0.3 billion 4.0% pools and \$0.2 billion 4.5% pools
 - Experienced \$0.6 billion in runoff, adding \$1.9 billion notional of TBA reinvestment
- Increased net TBA position to \$9.0 billion by adding current coupon to capture continued roll specialness
- Increased use of options including interest rate and mortgage options
- Grew MSR portfolio by \$9.3 billion UPB⁽⁴⁾. Growth combined with increase in prices due to slightly higher rates resulted in an increase in value of \$0.2 billion

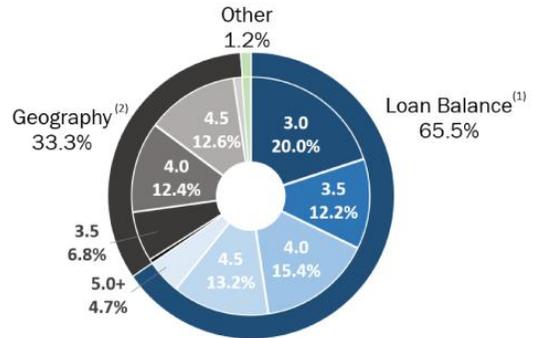
Specified Pools



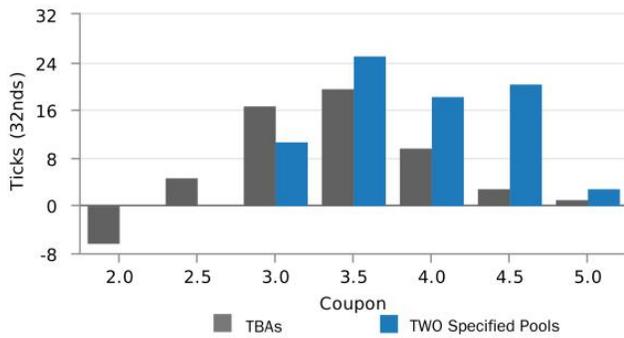
SPECIFIED POOL PERFORMANCE

- High coupon specified pools outperformed during the quarter, recovering some of the spread widening that occurred during the second quarter
- Overall, market prepayment speeds continue to trend lower from the peak at the beginning of the year
 - Our portfolio CPR declined to 30.1% from 32.3% in the second quarter
 - High coupon speeds are showing clear signs of burnout while current coupon speeds moved higher in the third quarter

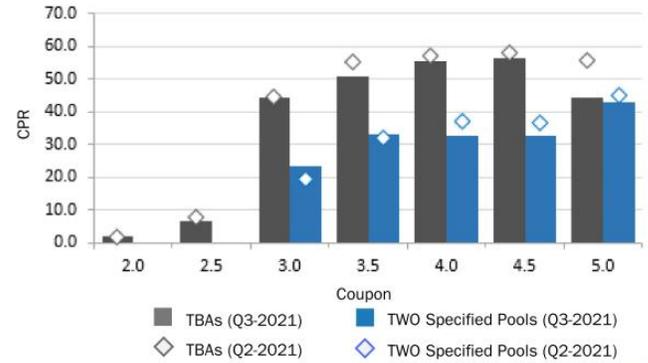
I. SPECIFIED POOL PORTFOLIO



II. QUARTERLY PERFORMANCE⁽³⁾



III. SPECIFIED POOL PREPAYMENT SPEEDS⁽⁴⁾



Mortgage Servicing Rights



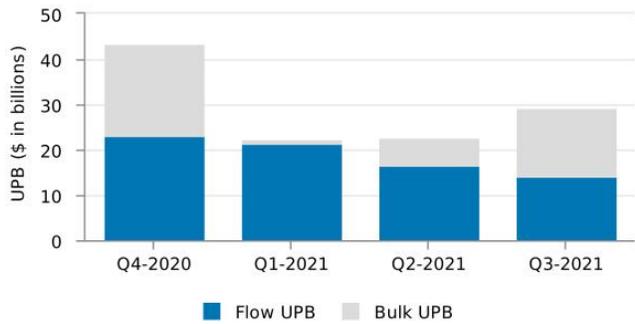
MSR PORTFOLIO PERFORMANCE

- Grew portfolio UPB in an active market
 - Settled on \$14.0 billion UPB through flow-sale arrangements and \$15.3 billion UPB through bulk purchases
 - Expect to settle on \$21 billion UPB from bulk transactions in future quarters
- MSR price multiple increased by 5.0%, reflecting slight increase in rates and additional of low coupon MSR
- Forbearance rate declined to 1.7% of our MSR portfolio by loan count.

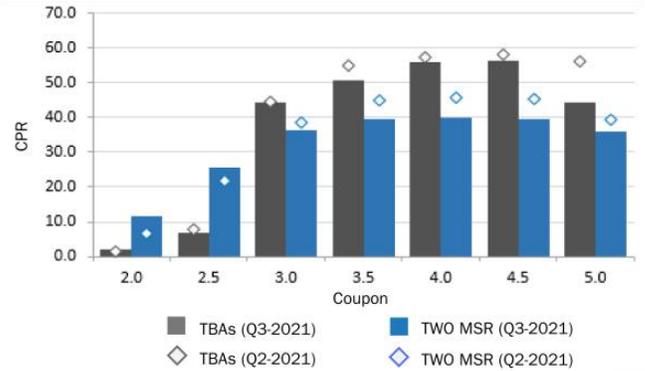
I. MSR PORTFOLIO⁽¹⁾

	6/30/2021	9/30/2021
Fair value (\$ millions)	\$ 2,020	\$ 2,213
Price Multiple	4.0x	4.2x
UPB (\$ millions)	\$ 190,620	\$ 199,931
Weighted average gross coupon rate	3.5%	3.4%
Weighted average loan size ⁽²⁾ (\$ thousands)	\$ 312	\$ 322
Weighted average original FICO ⁽³⁾	758	758
Weighted average original LTV	72%	72%
60+ day delinquencies	2.3%	1.8%
Net servicing fee (basis points)	26.5	26.4
Weighted average loan age (months)	28	27
Weighted average CPR	29%	27%

II. MSR SETTLEMENT ACTIVITY



III. MSR PREPAYMENT SPEEDS⁽⁴⁾

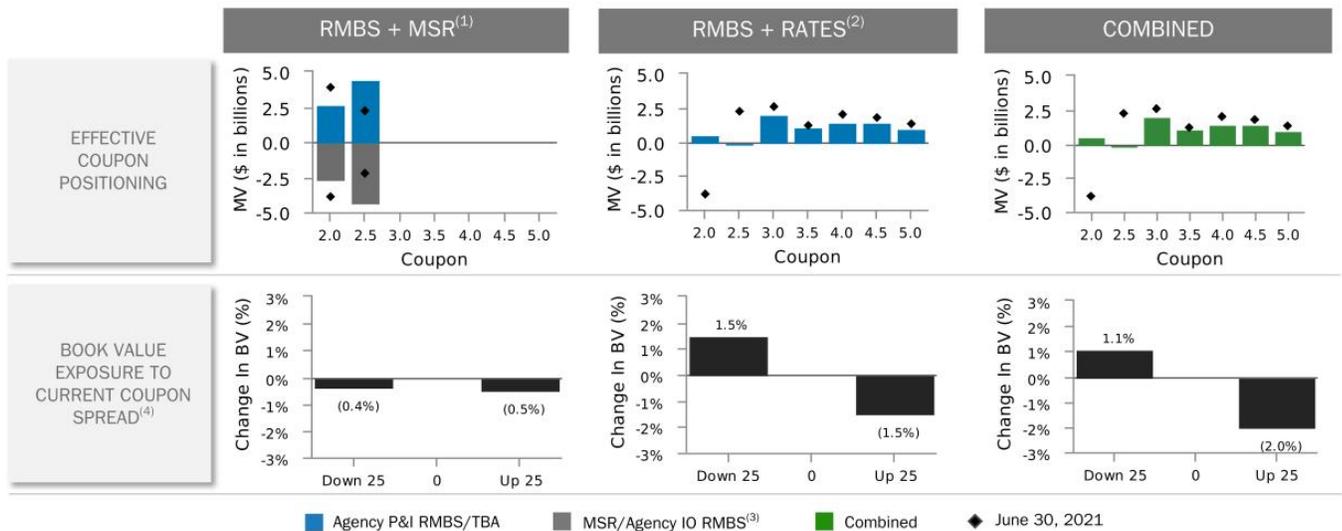


Agency + MSR Advantage



LOW EXPOSURE TO CURRENT COUPON SPREAD

- The charts below illustrate a point-in-time view of our risk exposure through the lens of: Agency RMBS paired with MSR (RMBS + MSR⁽¹⁾) and Agency RMBS hedged with Rates (RMBS + RATES⁽²⁾)
 - RMBS + MSR⁽¹⁾: Exposure shifted towards the 2.5% coupon as rates rose somewhat. Book value exposure to current coupon spreads is low, at -0.5% for a 25 bps widening
 - RMBS + RATES⁽²⁾: Exposure remains concentrated in higher coupons, having flattened out the 2% and 2.5% coupon exposure. Book value exposure to current coupon spreads is low at -1.5% for a 25 bps widening but higher compared to RMBS + MSR⁽¹⁾



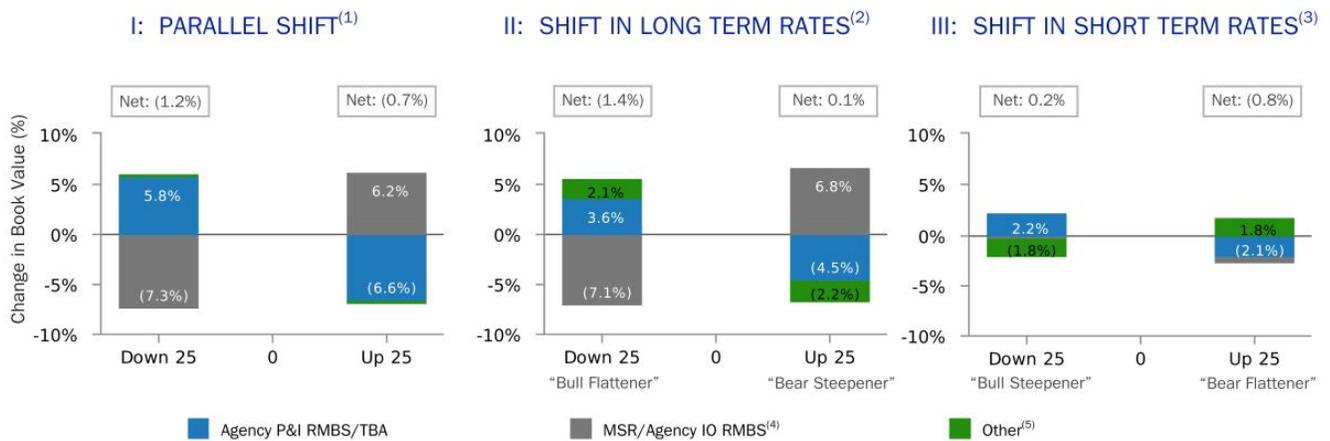
Note: Sensitivity data as of September 30, 2021. The above spread scenario is provided for illustration purposes only and is not necessarily indicative of Two Harbors' financial condition and operating results, nor is it necessarily indicative of the financial condition or results of operations that may be expected for any future period or date.



AGENCY + MSR DELIVERS BOOK VALUE STABILITY

- Our interest rate and curve exposure remains low and in line with historical positioning
 - For an instantaneous parallel shift in rates, the estimated change in book value would be -1.2% for a 25 bps decline, and -0.7% for a 25 bps increase
 - In a 25 bps “bear steepener” (Figure II), where rates 10 years and longer increase by 25 bps and 2-year rates and shorter are unchanged, the estimated change in book value would be +0.1%
 - In a 25 bps “bear flattener” (Figure III), where rates 2 years and shorter increase by 25 bps and 10-year rates and longer are unchanged, the estimated change in book value would -0.8%

BOOK VALUE EXPOSURE TO CHANGES IN RATES



Note: Sensitivity data as of September 30, 2021. The above scenarios are provided for illustration purposes only and is not necessarily indicative of Two Harbors' financial condition and operating results, nor are they necessarily indicative of the financial condition or results of operations that may be expected for any future period or date. 12

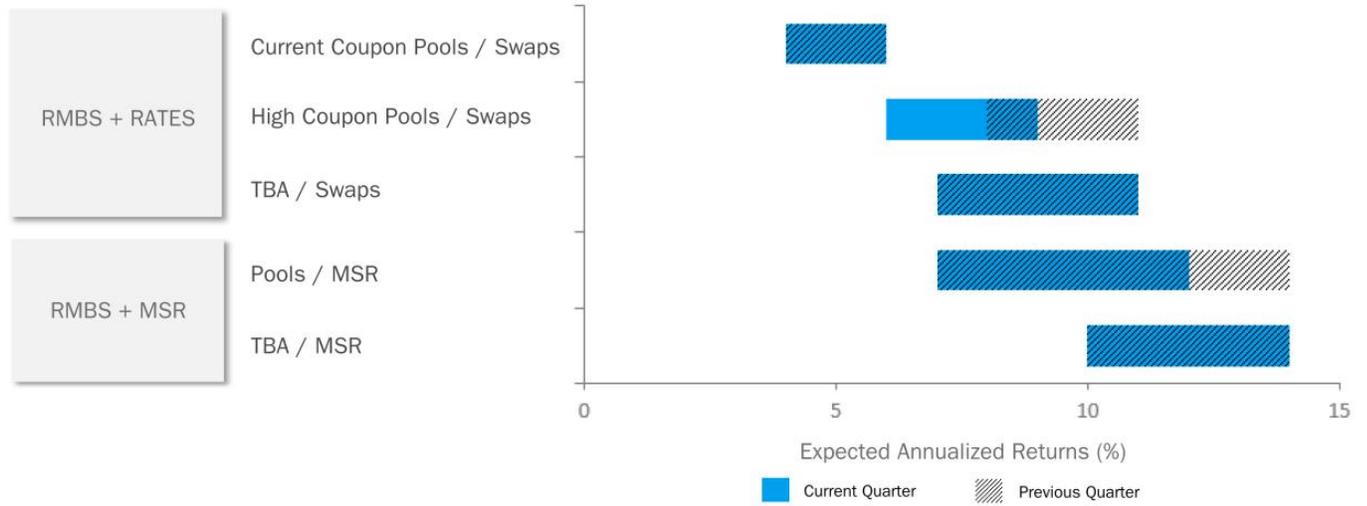
Two Harbors Outlook



OPPORTUNITY SET IN OUR TARGET ASSETS REMAINS ATTRACTIVE TODAY

- MSR paired with TBA continues to offer low- to mid-teen returns and remains our primary focus for deploying capital
- High coupon specified pool spreads tightened in the quarter, bringing expected returns to mid- to high-single digits

STATIC RETURN OUTLOOK FOR TARGET ASSETS⁽¹⁾

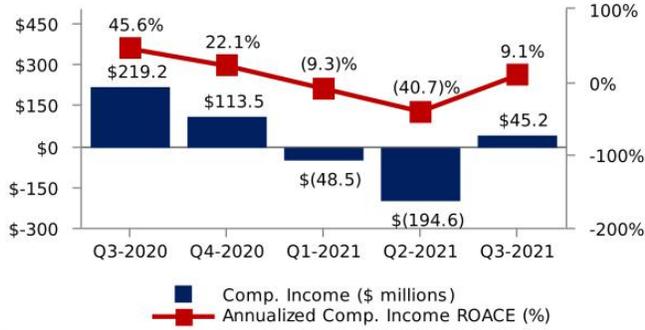




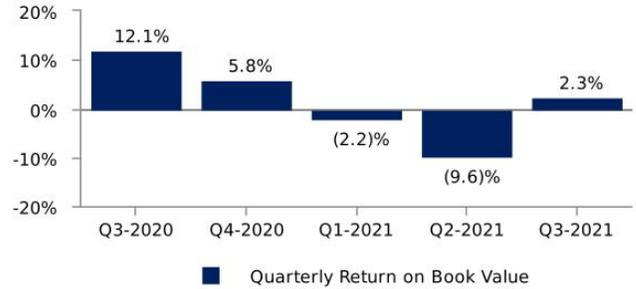
Financial Performance



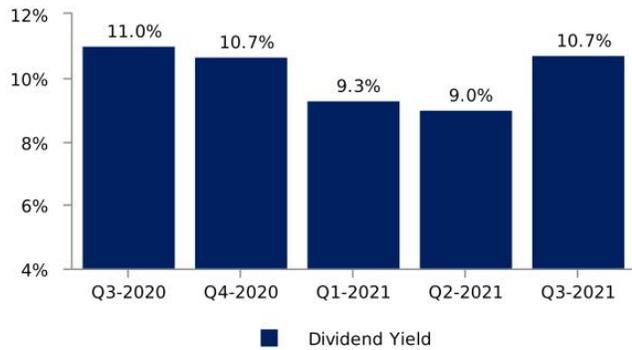
COMPREHENSIVE INCOME (LOSS)



QUARTERLY RETURN ON BOOK VALUE⁽¹⁾



DIVIDEND YIELD⁽²⁾



BOOK VALUE AND DIVIDEND PER COMMON SHARE⁽²⁾



Q3-2021 Operating Performance



(In millions, except for per common share data)	Q3-2021			
	Earnings Available for Distribution ⁽¹⁾	Realized Gains (Losses)	Unrealized MTM	Total
Interest income	\$ 36.0	\$ —	\$ —	\$ 36.0
Interest expense	21.9	—	—	21.9
Net interest income	14.1	—	—	14.1
Gain on investment securities	—	20.9	7.7	28.6
Servicing income	123.0	—	—	123.0
(Loss) gain on servicing asset	(66.3)	(11.0)	34.8	(42.5)
Gain (loss) on interest rate swap and swaption agreements	4.5	5.2	(13.6)	(3.9)
Gain (loss) on other derivative instruments	46.3	60.6	(121.9)	(15.0)
Other income	—	—	—	—
Total other income (loss)	107.5	75.7	(93.0)	90.2
Expenses	34.2	3.4	—	37.6
Income (loss) before income taxes	87.4	72.3	(93.0)	66.7
(Benefit from) provision for income taxes	—	(1.5)	1.8	0.3
Net income (loss)	87.4	73.8	(94.8)	66.4
Dividends on preferred stock	13.8	—	—	13.8
Net income (loss) attributable to common stockholders	\$ 73.6	\$ 73.8	\$ (94.8)	\$ 52.6
Earnings (loss) per weighted average basic common share	\$ 0.24	\$ 0.24	\$ (0.31)	\$ 0.17

Q2-2021 Operating Performance



(In millions, except for per common share data)	Q2-2021			
	Earnings Available for Distribution ⁽¹⁾	Realized Gains (Losses)	Unrealized MTM	Total
Interest income	\$ 43.4	\$ —	\$ —	\$ 43.4
Interest expense	24.4	—	—	24.4
Net interest income	19.0	—	—	19.0
Gain (loss) on investment securities	—	8.1	(49.6)	(41.5)
Servicing income	112.8	—	—	112.8
Loss on servicing asset	(65.4)	—	(202.6)	(268.0)
Gain on interest rate swap and swaption agreements	2.4	8.7	13.6	24.7
Gain (loss) on other derivative instruments	26.6	33.6	(8.9)	51.3
Other income	—	—	—	—
Total other income (loss)	76.4	50.4	(247.5)	(120.7)
Expenses	31.0	6.2	—	37.2
Income (loss) before income taxes	64.4	44.2	(247.5)	(138.9)
(Benefit from) provision for income taxes	(0.8)	1.6	(21.7)	(20.9)
Net income (loss)	65.2	42.6	(225.8)	(118.0)
Dividends on preferred stock	13.7	—	—	13.7
Net income (loss) attributable to common stockholders	\$ 51.5	\$ 42.6	\$ (225.8)	\$ (131.7)
Earnings (loss) per weighted average basic common share	\$ 0.19	\$ 0.15	\$ (0.82)	\$ (0.48)

GAAP to EAD Reconciliation



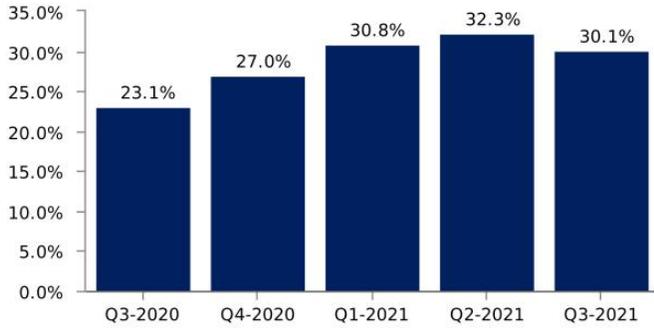
Reconciliation of GAAP to non-GAAP Information (In thousands, except for per common share data)	Three Months Ended June 30, 2021	Three Months Ended September 30, 2021
Comprehensive (loss) income attributable to common stockholders	\$ (194,606)	\$ 45,226
Adjustment for other comprehensive loss attributable to common stockholders:		
Unrealized loss on available-for-sale securities	62,899	7,350
Net (loss) income attributable to common stockholders	\$ (131,707)	\$ 52,576
Adjustments for non-EAD:		
Realized gain on securities	(15,493)	(21,087)
Unrealized loss (gain) on securities	49,620	(7,714)
Provision for credit losses	7,392	159
Realized and unrealized loss (gain) on mortgage servicing rights	202,651	(23,749)
Realized gain on termination or expiration of interest rate swaps and swaptions	(8,642)	(5,220)
Unrealized (gain) loss on interest rate swaps and swaptions	(13,607)	13,608
(Gain) loss on other derivative instruments	(24,721)	61,355
Change in servicing reserves	163	(378)
Non-cash equity compensation expense	4,611	2,559
Other nonrecurring expenses	1,397	1,187
Net (benefit from) provision for income taxes on non-EAD	(20,145)	311
Earnings available for distribution to common stockholders	\$ 51,519	\$ 73,607
Weighted average basic common shares	273,718,561	307,773,420
Earnings available for distribution to common stockholders per weighted average basic common share	\$ 0.19	\$ 0.24

Note: Earnings Available for Distribution, or EAD, is a non-GAAP measure that we define as comprehensive income (loss) attributable to common stockholders, excluding “realized and unrealized gains and losses” (impairment losses, provision for (reversal of) credit losses, realized and unrealized gains and losses on the aggregate portfolio, reserve expense for representation and warranty obligations on MSR, non-cash compensation expense related to restricted common stock, other nonrecurring expenses and restructuring charges). As defined, EAD includes net interest income, accrual and settlement of interest on derivatives, dollar roll income on TBAs, U.S. Treasury futures income, servicing income, net of estimated amortization on MSR, management fees and recurring cash related operating expenses. Dollar roll income is the economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements. U.S. Treasury futures income is the economic equivalent to holding and financing a relevant cheapest-to-deliver U.S. Treasury note or bond using short-term repurchase agreements. EAD provides supplemental information to assist investors in analyzing the Company’s results of operations and helps facilitate comparisons to industry peers. EAD is one of several measures our board of directors considers to determine the amount of dividends to declare on our common stock and should not be considered an indication of our taxable income or as a proxy for the amount of dividends we may declare. EAD includes U.S. Treasury futures income of \$0.03 per basic common share for the three months ended September 30, 2021. Had U.S. Treasury futures income been included for the three months ended June 30, 2021, EAD would have been \$0.02 higher, or \$0.21 per basic common share.

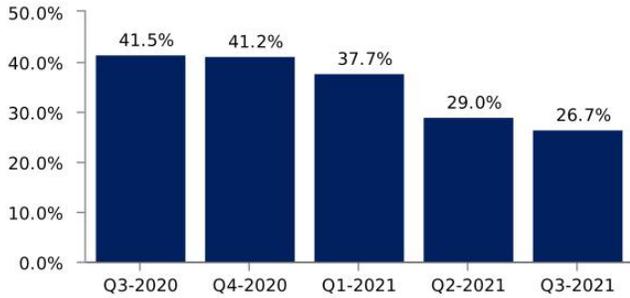
Portfolio Metrics



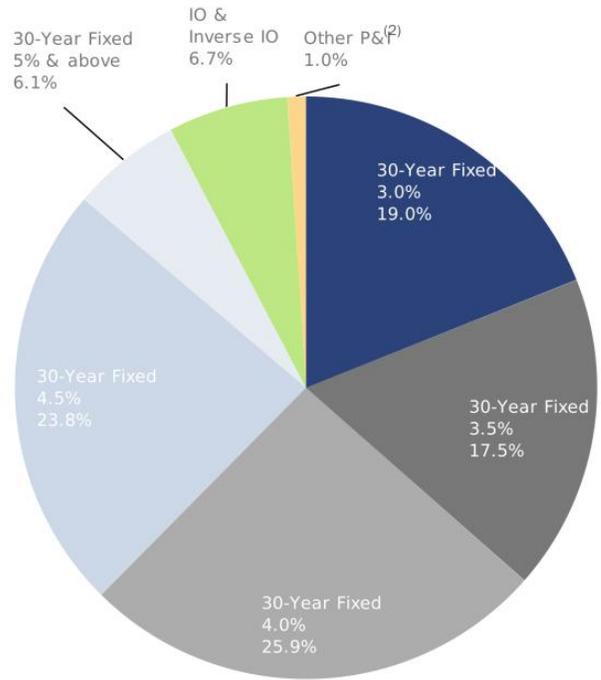
AGENCY RMBS CPR⁽¹⁾



MSR CPR



AGENCY PORTFOLIO COMPOSITION



Agency RMBS Portfolio



	Par Value (\$ millions)	Market Value (\$ millions)	Weighted Average CPR	% Prepay Protected ⁽¹⁾	Amortized Cost Basis (\$ millions)	Gross Weighted Average Coupon	Weighted Average Age (Months)
30-Year fixed							
2.5% & below	\$ —	\$ —	—%	—%	\$ —	—%	—
3.0%	1,196	1,271	23.3%	100.0%	1,231	3.7%	23
3.5%	1,084	1,175	32.8%	100.0%	1,134	4.3%	27
4.0%	1,583	1,738	32.1%	100.0%	1,647	4.6%	46
4.5%	1,435	1,593	33.0%	100.0%	1,507	5.0%	44
≥ 5.0%	363	409	36.3%	98.1%	384	5.9%	79
	5,661	6,186	31.0%	99.9%	5,903	4.5%	39
Other P&I⁽²⁾	60	67	16.0%	—%	66	6.5%	221
IOs and IIOs⁽³⁾	4,194	449	19.1%	—%	423	3.9%	56
Total Agency RMBS	<u>\$ 9,915</u>	<u>\$ 6,702</u>		<u>92.2%</u>	<u>\$ 6,392</u>		

	Notional Amount (\$ millions)	Bond Equivalent Value (\$ millions) ⁽⁴⁾	Through-the-Box Speeds ⁽⁵⁾
TBA Positions			
2.5% & below	\$ 7,330	\$ 7,460	6.7%
3.0%	784	820	44.2%
3.5%	—	—	50.7%
4.0%	(100)	(107)	55.7%
4.5%	—	—	56.4%
5.0%	728	800	44.4%
Net TBA position	<u>\$ 8,742</u>	<u>\$ 8,973</u>	

Mortgage Servicing Rights Portfolio⁽¹⁾



	Number of Loans	Unpaid Principal Balance (\$ in millions)	Gross Weighted Average Coupon Rate	Weighted Average Loan Size ⁽²⁾ (\$ in thousands)	Weighted Average Loan Age (months)	Weighted Average Original FICO ⁽³⁾	Weighted Average Original LTV	60+ Day Delinquencies	3-Month CPR	Net Servicing Fee (bps)
30-Year Fixed										
≤ 3.25%	199,260	\$ 67,419	2.8%	\$ 398	9	767	71%	0.3%	12.6%	25.7
3.25% - 3.75%	166,584	43,706	3.4%	322	27	756	74%	1.0%	28.6%	26.4
3.75% - 4.25%	135,217	28,665	3.9%	267	52	753	76%	2.9%	38.2%	27.5
4.25% - 4.75%	86,569	15,940	4.4%	242	55	738	78%	5.5%	40.0%	26.4
4.75% - 5.25%	42,535	7,059	4.9%	234	49	723	79%	7.7%	40.1%	27.5
> 5.25%	17,333	2,445	5.5%	215	48	706	79%	10.3%	39.2%	30.6
	647,498	165,234	3.5%	330	28	756	74%	1.9%	27.2%	26.4
15-Year Fixed										
≤ 2.25%	14,823	4,955	2.0%	378	6	778	57%	0.1%	11.3%	25.3
2.25% - 2.75%	38,748	9,630	2.4%	302	11	775	58%	0.2%	21.1%	25.7
2.75% - 3.25%	47,217	7,924	2.9%	225	38	769	61%	0.6%	26.2%	26.2
3.25% - 3.75%	29,622	3,802	3.4%	178	53	758	64%	1.4%	28.6%	27.4
3.75% - 4.25%	13,508	1,436	3.9%	157	53	742	65%	2.6%	29.1%	28.8
> 4.25%	6,364	565	4.5%	133	44	728	66%	3.7%	33.6%	31.3
	150,282	28,312	2.7%	266	26	769	60%	0.6%	23.1%	26.3
Total ARMs	3,459	848	3.0%	316	52	762	68%	3.7%	37.2%	25.3
Total Portfolio	801,239	\$ 194,394	3.4%	\$ 321	28	758	72%	1.7%	26.7%	26.4

Financing



\$ in millions						
Outstanding Borrowings and Maturities ⁽¹⁾	Repurchase Agreements	Revolving Credit Facilities	Term Notes Payable	Convertible Notes	Total Outstanding Borrowings	Percent (%)
Within 30 days	\$ 1,737.1	\$ —	\$ —	\$ —	\$ 1,737.1	20.8 %
30 to 59 days	79.9	—	—	—	79.9	0.9 %
60 to 89 days	—	—	—	—	—	— %
90 to 119 days	1,310.6	—	—	143.6	1,454.2	17.4 %
120 to 364 days	3,996.1	274.5	—	—	4,270.6	51.0 %
One to three years	—	146.2	396.5	—	542.7	6.5 %
Three to five years	—	—	—	280.7	280.7	3.4 %
	<u>\$ 7,123.7</u>	<u>\$ 420.7</u>	<u>\$ 396.5</u>	<u>\$ 424.3</u>	<u>\$ 8,365.2</u>	<u>100.0 %</u>
Collateral Pledged for Borrowings	Repurchase Agreements ⁽²⁾	Revolving Credit Facilities ⁽²⁾	Term Notes Payable	Convertible Notes	Total Collateral Pledged	Percent (%)
Available-for-sale securities, at fair value	\$ 6,471.6	\$ —	\$ —	n/a	\$ 6,471.6	75.3 %
Derivative assets, at fair value	43.8	—	—	n/a	43.8	0.5 %
Mortgage servicing rights, at fair value	735.8	822.0	500.0	n/a	2,057.8	23.9 %
Other assets (includes servicing advances)	—	28.0	—	n/a	28.0	0.3 %
	<u>\$ 7,251.2</u>	<u>\$ 850.0</u>	<u>\$ 500.0</u>	<u>n/a</u>	<u>\$ 8,601.2</u>	<u>100.0 %</u>

Interest Rate Swaps and Swaptions



INTEREST RATE SWAPS				
Maturities	Notional Amounts (\$B)	Average Fixed Pay Rate	Average Receive Rate	Average Maturity (Years)
Payers				
2021	\$ —	— %	— %	—
2022	7.4	0.042 %	0.060 %	0.9
2023	2.6	0.011 %	0.059 %	1.8
2024	—	— %	— %	—
2025 and Thereafter	2.3	0.474 %	0.058 %	6.0
	<u>\$ 12.3</u>	<u>0.137 %</u>	<u>0.059 %</u>	<u>2.0</u>
Maturities	Notional Amounts (\$B)	Average Pay Rate	Average Fixed Receive Rate	Average Maturity (Years)
Receivers				
2021	\$ —	— %	— %	—
2022	—	— %	— %	—
2023	2.2	0.060 %	0.118 %	1.4
2024	—	— %	— %	—
2025 and Thereafter	\$ 2.6	0.059 %	0.812 %	9.2
	<u>\$ 4.8</u>	<u>0.059 %</u>	<u>0.489 %</u>	<u>5.6</u>

INTEREST RATE SWAPTIONS								
Swaption	Expiration	Option			Underlying Swap			
		Cost (\$M)	Fair Value (\$M)	Average Months to Expiration	Notional Amount (\$M)	Average Pay Rate	Average Receive Rate	Average Term (Years)
Purchase Contracts:								
Payer	≥6 Months	\$ 11.3	\$ 6.7	8.3	\$ 886.0	2.26 %	3M LIBOR	10.0
Sale Contracts:								
Payer	<6 Months	\$ (4.1)	\$ (4.1)	2.2	\$ (740.0)	1.77 %	3M LIBOR	10.0
Receiver	≥6 Months	\$ (10.6)	\$ (8.3)	8.1	\$ (1,087.0)	3M LIBOR	1.26 %	10.0



PAGE 3 - Executive Overview

1. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by book value as of the beginning of the period.
2. Beginning in the third quarter, the Company changed the title of its non-GAAP measure of Core Earnings to Earnings Available for Distribution. Please see Appendix slide 18 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

PAGE 4 - Key Market Highlights

1. Source: Citi Research, FTSE Yieldbook, Federal Reserve.
2. J.P. Morgan DataQuery current coupon OAS.
3. Total mortgage loan data from Fannie Mae Loan Level Disclosure data as of March 2021. Mortgage rate data from Freddie Mac Primary Mortgage Market Survey.

PAGE 5 - Book Value Summary

1. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 18 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.
2. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by book value as of the beginning of the period.

PAGE 6 - Earnings Available for Distribution and Portfolio Yield

1. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 18 for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.
2. EAD includes U.S. Treasury futures income of \$0.03 per basic common share for the three months ended September 30, 2021. Had U.S. Treasury futures income been included for the three months ended June 30, 2021, EAD would have been \$0.02 higher, or \$0.21 per basic common share.
3. Portfolio yields on the portfolio held as of September 30, 2021 and projected over the remaining life of the investments. Assumes a static portfolio and, as a result, does not represent a projection of future yields due to excluding portfolio reinvestment.
4. Annualized portfolio yield includes interest income on RMBS and servicing income net of servicing expenses and estimated amortization on MSR.
5. Annualized cost of funds includes interest spread income/expense associated with the portfolio's interest rate swaps.

PAGE 7 - Financing Profile

1. Average economic debt-to-equity is defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA positions, divided by total equity.
2. Balance of 5-year MSR term notes excludes deferred debt issuance costs.

End Notes (continued)



PAGE 8 - Quarterly Activity and Portfolio Composition

1. For additional detail on the portfolio, see Appendix slides 19-21.
2. Economic debt-to-equity is defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA positions, divided by total equity.
3. Net TBA Position represents the bond equivalent value of the company's TBA position. Bond equivalent value is defined as notional amount multiplied by market price. Accounted for as derivative instruments in accordance with GAAP.
4. MSR portfolio based on the loans underlying the MSR reported by subservicers on a month lag, adjusted for current month purchases.

PAGE 9 - Specified Pools

1. Securities collateralized by loans less than or equal to \$200 thousand of initial principal balance.
2. Securities collateralized by loans from certain geographic concentrations.
3. Source: the company's internal data.
4. Three month prepayment speeds of delivered TBA contracts; average of J.P. Morgan, Credit Suisse, and Citi data.

PAGE 10 - Mortgage Servicing Rights

1. MSR portfolio based on the loans underlying the MSR reported by subservicers on a month lag, adjusted for current month purchases.
2. Weighted average loan size represents the current weighted average loan size.
3. FICO represents a mortgage industry accepted credit score of a borrower.
4. Three month prepayment speeds of delivered TBA contracts; average of J.P. Morgan, Credit Suisse, and Citi data.

PAGE 11 - Agency + MSR Advantage

1. RMBS + MSR represents an internally calculated exposure of a synthetic TBA position and the current coupon equivalents of our MSR and Agency IO RMBS.
2. RMBS + RATES represents our investment portfolio after excluding the internally calculated exposure of a synthetic TBA position and the current coupon equivalents of our MSR / Agency IO RMBS.
3. MSR/Agency IO RMBS includes the effect of unsettled MSR.
4. Book value exposure to current coupon represents estimated change in common book value for theoretical parallel shifts in spreads.

PAGE 12 - Risk Positioning

1. Parallel shift represents estimated change in common book value for theoretical parallel shift in interest rates.
2. Shift in long term rates represents estimated change in common book value for theoretical non-parallel shifts in the yield curve. Analysis uses a +/- 25 basis point shift in 10 year rates while holding short term rates constant.
3. Shift in short term rates represents estimated change in common book value for theoretical non-parallel shifts in the yield curve. Analysis uses a +/- 25 basis point shift in 10 year rates while holding long term rates constant.
4. MSR/Agency IO RMBS includes the effect of unsettled MSR.
5. Other includes all other derivative assets and liabilities and borrowings. Other excludes TBAs, which are included in the Agency P&I RMBS/TBA category.

End Notes (continued)



PAGE 13 - Two Harbors Outlook

1. Source: Company's indicative estimates based on portfolio assumptions and market conditions, for illustrative purposes only.

PAGE 15 - Financial Performance

1. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.
2. Historical dividends may not be indicative of future dividend distributions. The company ultimately distributes dividends based on its taxable income per common share, not GAAP earnings. The annualized dividend yield on the company's common stock is calculated based on the closing price of the last trading day of the relevant quarter.

PAGE 16 - Q3-2021 Operating Performance

1. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 18 of this presentation for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

PAGE 17 - Q2-2021 Operating Performance

1. Earnings Available for Distribution, or EAD, is a non-GAAP measure. Please see Appendix slide 18 of this presentation for a definition of Earnings Available for Distribution and a reconciliation of GAAP to non-GAAP financial information.

PAGE 19 - Portfolio Metrics

1. Agency weighted average 3-month Constant Prepayment Rate (CPR) includes IIOs (or Agency Derivatives).
2. Other P&I includes 15-year fixed, Hybrid ARMs, CMO and DUS pools.

PAGE 20 - Agency RMBS Portfolio

1. Determination of the percentage of prepay protected 30-fixed agency RMBS includes securities with implicit or explicit protection including lower loan balances (securities collateralized by loans less than or equal to \$200K of initial principal balance), higher LTVs (securities collateralized by loans with greater than or equal to 80% LTV), certain geographic concentrations and lower FICO scores.
2. Other P&I includes 15-year fixed, Hybrid ARMs, CMO and DUS pools.
3. IOs and IIOs represent market value of \$45.2 million of Agency Derivatives and \$403.3 million of IOs.
4. Bond equivalent value is defined as the notional amount multiplied by market price. Accounted for as derivative instruments in accordance with GAAP.
5. Three month prepayment speeds of delivered TBA contracts; average of J.P. Morgan, Credit Suisse, and Citi data.

End Notes (continued)



PAGE 21 - Mortgage Servicing Rights Portfolio

1. MSR portfolio excludes residential mortgage loans for which the company is the named servicing administrator.
2. Weighted average loan size represents the current weighted average loan size.
3. FICO represents a mortgage industry accepted credit score of a borrower.

PAGE 22 - Financing

1. Outstanding borrowings have a weighted average of 6.1 months to maturity.
2. Repurchase agreements and revolving credit facilities secured by MSR and/or other assets may be over-collateralized due to operational considerations.



TWO HARBORS
Investment Corp.

